

Nuernberg, 12.02.2018

Dear customer,

Following on from our letter in July 2017 regarding the market situation and our delivery possibilities, unfortunately we regret to advise that the situation is not improving.

We are still experiencing a very high demand for our MLCC products resulting in a situation where the total orders we receive is much higher than our manufacturing capability.

Whilst we have been increasing our production capacity significantly further, we regret to advise that it is still not enough to meet our global customer requirements due to the increase in set production in many markets, the number of pieces used per set and other reasons.

At this time, we are working to pull forward further production expansion - especially for our factory in the Philippines - however the delivery situation will remain very tight in the foreseeable period.

As you have recognized in the last months Murata's capability to react to short term supply issues is not the same as you have been used to. This is because all stocks which were previously available have been utilized, all production lines are running 24 hours x 7 days a week and the high level of demand continues.

Therefore please respect the acknowledged delivery dates provided by us for your orders. It is unlikely that we can improve delivery dates in the current environment.

Thank you in advance for your kind understanding in this matter.

Best regards



Reinhard Sperlich

Vice President Sales

Murata Europe

Holbeinstr. 23, 90441 Nuernberg, Germany

Postfach: 3134, 90015 Nuernberg, Germany

phone: +49 (0) 9116687 229

e-mail: rsperlich@murata.com

Murata Elektronik GmbH

Bankverbindungen

Unicredit Bank AG Nürnberg (EUR)
IBAN: DE14 7602 0070 0002 0476 75 BIC: HYVEDEMM460
Bank of Tokyo Mitsubishi Ltd. Düsseldorf (JPY)
IBAN: DE94 3001 0700 0000 2118 39 BIC: BOTKDE33
VAT-ID-Nr.: DE 133 564 642

Geschäftsführer

Glenn Palmer
René Spitteler
Ludwig Lang
Registergericht Nürnberg
HRB 458

Hausadresse

Murata Elektronik GmbH
Holbeinstr. 23, 90441 Nürnberg
Tel 0911/6687-0, Fax 0911/6687-435

Briefadresse

Postfach 3134, 90015 Nürnberg
E-mail/Internet
info@murata.de / www.murata.com